STATE OF THE LOUISVILLE REGIONAL LABOR MARKET



QUARTERLY LABOR MARKET REPORT

FOURTH QUARTER 2016 OCTOBER - DECEMBER







STATE OF THE LOUISVILLE REGIONAL LABOR MARKET

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ABOUT THIS REPORT

The State of the Louisville (MSA) Labor Market Report is designed to provide useful information to the region's job-seekers, policy-makers, business leaders, students, and their parents. The publication of current, local data about careers in seven job sectors in the Louisville MSA can help residents chart their education and career paths more effectively.

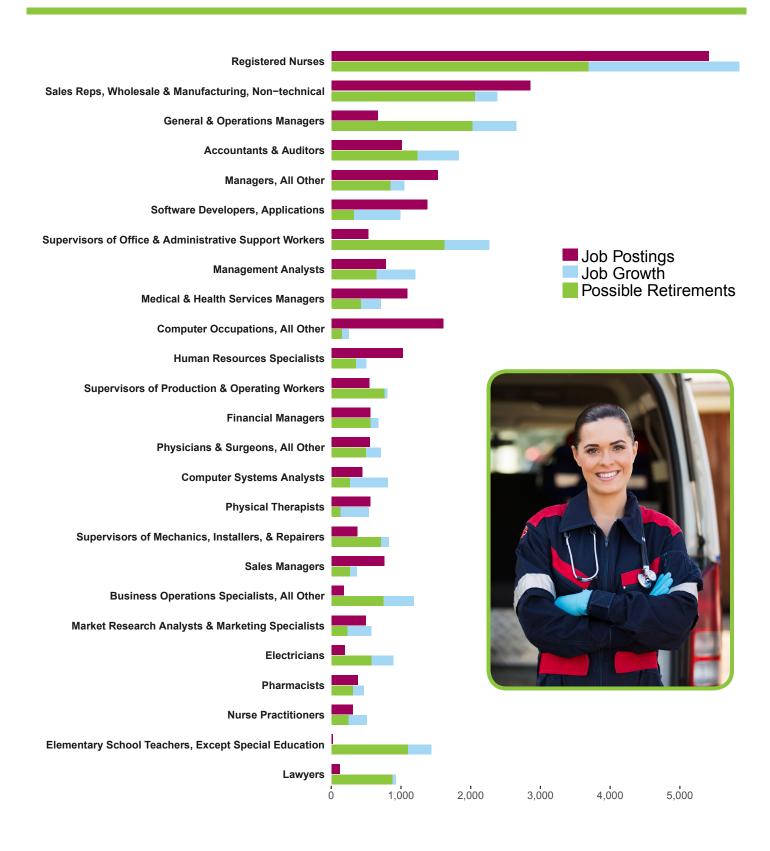
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For monthly insights into the local economy, sign up for our Labor Market Update e-newsletter at KentuckianaWorks.org.

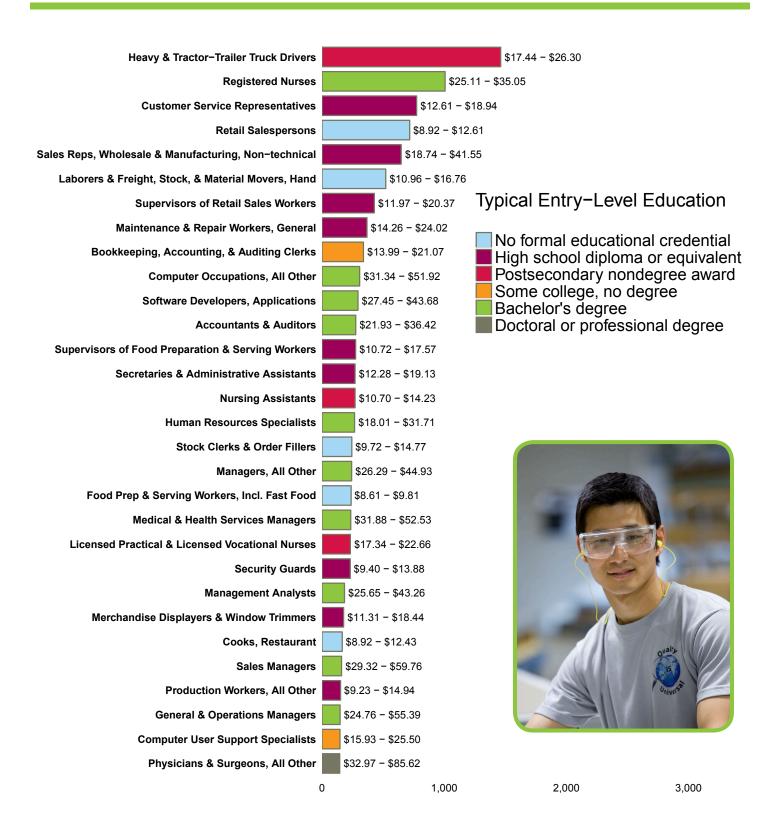


REGIONAL LABOR MARKET

Top 25 High-Demand Occupations Paying Above the Family Supporting Wage* in the Louisville Region



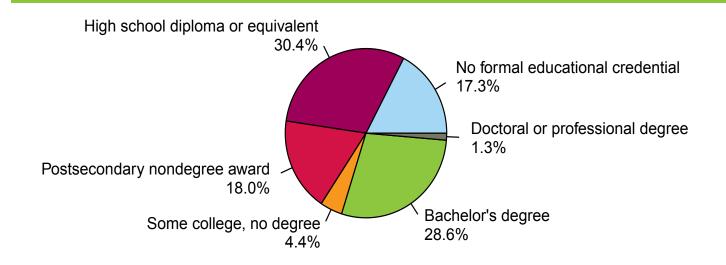
Top 30 Job Postings in the Louisville MSA in the Fourth Quarter of 2016, 25-75th Percentile Pay Ranges for Each Job



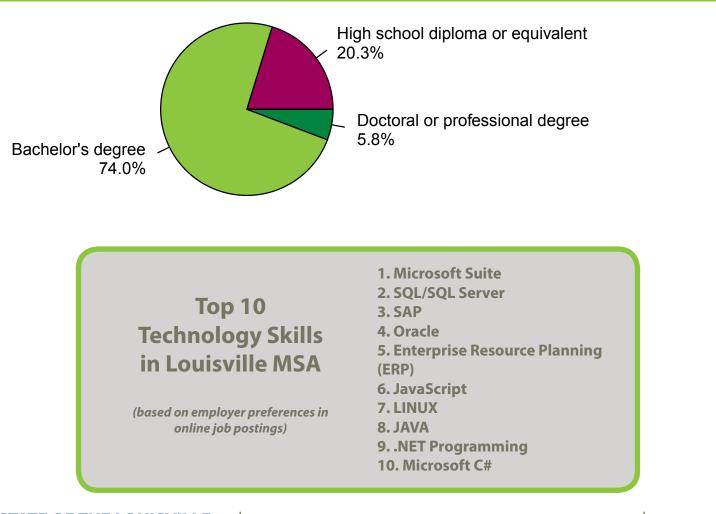
Top 30 Job Postings in the Louisville MSA in the Fourth Quarter of 2016 Paying Above the Family-Supporting Wage* 25th-75th Percentile Pay Ranges for Each Job

Registered Nurses			_	\$25.11 - \$35.05	
Sales Reps, Wholesale & Manufacturing, Non-technical			\$18.74 - \$41.55		
Computer Occupations, All Other		\$31.34 - \$51.	.92		
Software Developers, Applications		\$27.45 - \$43.6	68		
Accountants & Auditors		\$21.93 - \$36.42	2		
Human Resources Specialists		\$18.01 - \$31.71	I		
Managers, All Other		\$26.29 - \$44.93			
Medical & Health Services Managers		\$31.88 - \$52.53	Typical Entr	y-Level Edu	cation
Management Analysts		\$25.65 - \$43.26		diploma or o	auivalant
Sales Managers		\$29.32 - \$59.76	Bachelor's	ol diploma or e degree	quivalent
General & Operations Managers		\$24.76 - \$55.39		professional o	degree
Physicians & Surgeons, All Other		\$32.97 - \$85.62			
Supervisors of Production & Operating Workers		\$19.77 - \$32.05			
Supervisors of Office & Administrative Support Workers		\$19.28 - \$30.46			
Market Research Analysts & Marketing Specialists		\$18.71 - \$33.42		1.2.5	
Financial Managers		\$31.00 - \$61.99		11.2	
Supervisors of Mechanics, Installers, & Repairers		\$20.86 - \$36.94		A A	
Computer Systems Analysts		\$25.43 - \$41.29			N) 1
Physical Therapists		\$33.03 - \$45.45		1-2	10.1
Health Technologists & Technicians, All Other		\$17.89 - \$29.29	-	1 The last	C 7. 1
Financial Analysts	\$	\$26.12 - \$45.17	-		
Pharmacists	\$	54.29 - \$68.28			
Mechanical Engineers	\$	629.95 - \$46.52			KA N
Electrical Engineers	\$	633.24 - \$47.74			
Marketing Managers	\$	34.78 - \$61.58			VC
Industrial Production Managers	\$	30.38 - \$47.40			
Database Administrators	\$	24.11 - \$44.17			-72
Construction Managers	\$	22.42 - \$37.24			
Business Operations Specialists, All Other	\$	22.43 - \$38.72			
Sales Reps, Wholesale & Manufacturing, Technical	\$	31.02 - \$58.93			
(0	400	800	1,200	1,600

Typical Entry-Level Education of Top 30 Jobs



Typical Entry-Level Education of Top 30 Jobs Paying Above a Living Wage



ADVANCED MANUFACTURING CAREER PATHWAYS

Louisville Metropolitan Statistical Area, October - December 2016



SOURCE: Job postings data come from Burning Glass Labor/Insight job postings 10/1/2016 through 12/31/2016, discounted by 20% to account for possible duplication. All other data from EMSI Analyst for 2015-2016. Numbers are not guarantees of job placement.

CONSUMER & BUSINESS SERVICES

Louisville Metropolitan Statistical Area, October - December 2016

1,580 TOTAL JOB POSTINGS	C FINANCIAL SERVICES/ PAYMENT PROCESSING	LEGAL SERVICES/ CONSULTING	ADVERTISING AND PR
PROFESSIONAL DEGREE/PHD/ MASTER'S DEGREE 19 JOB POSTINGS INTHE LAST 3 MONTHS	No high-demand jobs at this level within the pathway	Judges; Lawyers 19 JOB POSTINGS IN THE LAST 3 MONTHS \$32.88 to \$60.96 HOURLY RATE	No high-demand jobs at this level within the pathway
BA/BS (4 YRS) 1,009 JOB POSTINGS IN THE LAST 3 MONTHS	Financial Managers; Accountants; Budget Analysts; Credit Analysts; Personal Financial Advisors; Business Bankers 349 JOB POSTINGS IN THE LAST 3 MONTHS \$23.49 to \$47.63 HOURLY RATE	Management Consultant 184 JOB POSTINGS IN THE LAST 3 MONTHS \$25.65 to \$43.26 HOURLY RATE	Marketing, Sales, and Public Relations Managers; Fundraising and Marketing Coordinators; Videographers; Editors; Graphic Designers; Animators; Communications Specialists; Technical Writers; Copywriters A76 JOB POSTINGS IN THE LAST 3 MONTHS \$20.477 to \$34.86 HOURLY RATE
ASSOCIATE DEGREE (2 YRS) 60 JOB POSTINGS IN THE LAST 3 MONTHS	No high-demand jobs at this level within the pathway	Paralegals and Legal Assistants 23 JOB POSTINGS IN THE LAST 3 MONTHS \$18.63 to \$27.47 HOURLY RATE	Human Resource Assistants 37 JOB POSTINGS IN THE LAST 3 MONTHS \$14.71 to \$21.21 HOURLY RATE
CERTIFICATE (1-2 YRS) 2 JOB POSTING IN THE LAST 3 MONTHS	No high-demand jobs at this level within the pathway	No high-demand jobs at this level within the pathway	Audio and Video Equipment Technicians 2 JOB POSTING IN THE LAST 3 MONTHS \$16.23 to \$23.79 HOURLY RATE
HIGH SCHOOL OR GED 490 JOB POSTINGS INTHE LAST 3 MONTHS	Collections and Billing Specialists; Bookkeepers; Correspondence Clerks; Credit Assistants 86 JOB POSTINGS IN THE LAST 3 MONTHS \$15.25 to \$22.06 HOURLY RATE	Legal Administrative Assistant; Receptionists 20 JOB POSTINGS IN THE LAST 3 MONTHS \$12.80 to \$18.55 HOURLY RATE	Office Assistant; Artists; Media and Communication Assistants; Photographers; Secretaries and Administrative Assistants 384 JOB POSTINGS IN THE LAST 3 MONTHS \$12.84 to \$19.21 HOURLY RATE

SOURCE: Job postings data come from Burning Glass Labor/Insight job postings 10/1/2016 through 12/31/2016, discounted by 20% to account for possible duplication. All other data from EMSI Analyst for 2015-2016. Numbers are not guarantees of job placement.

FOOD & BEVERAGE

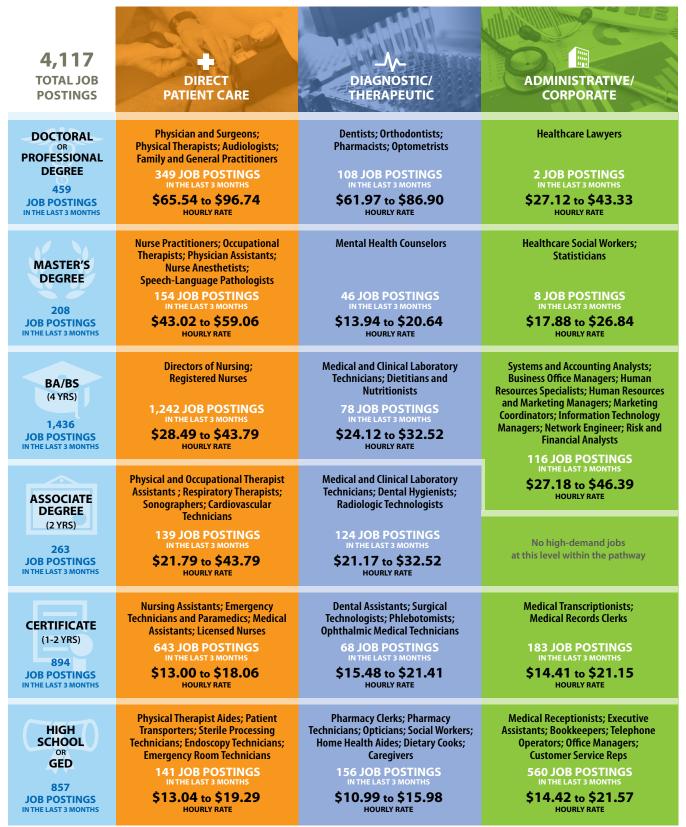
Louisville Metropolitan Statistical Area, October - December 2016

1,641 TOTAL JOB POSTINGS	FOOD PRODUCTION	IOI RESTAURANT	HOSPITALITY	CORPORATE HEADQUARTERS
BA/BS (4 YRS) 157 JOB POSTINGS IN THE LAST 3 MONTHS	No high-demand jobs at this level within the pathway	General Managers 148 JOB POSTINGS IN THE LAST 3 MONTHS \$24.76 to \$55.39 HOURLY RATE	Sales Managers; Marketing Coordinators 2 JOB POSTINGS IN THE LAST 3 MONTHS \$24.02 to \$46.59 HOURLY RATE	Human Resources Specialists; Financial Analysts; Quality Assurance Analysts; Application Developers; Marketing Managers; Accountants; Network Engineers 7 JOB POSTINGS IN THE LAST 3 MONTHS \$26.44 to \$44.54 HOURLY RATE
ASSOCIATE DEGREE (2 YRS)	No high-demand jobs at this level within the pathway	No high-demand jobs at this level within the pathway	No high-demand jobs at this level within the pathway	No high-demand jobs at this level within the pathway
CERTIFICATE OR DIPLOMA (1-2 YRS) 73 JOB POSTINGS IN THE LAST 3 MONTHS	Shift Coordinators; Tractor-Trailer Truck Drivers 73 JOB POSTINGS IN THE LAST 3 MONTHS \$17.44 to \$26.30 HOURLY RATE	No high-demand jobs at this level within the pathway	No high-demand jobs at this level within the pathway	No high-demand jobs at this level within the pathway
	Maintenance Technicians; Delivery Drivers; Production Associates	Shift Managers; Assistant Managers; Chefs	Front Desk Agents; Housekeeping Supervisors; Security Officers	Accounting Clerks; Front Office Supervisors; Customer Service Representatives; Telephone Operators
GED 498 JOB POSTINGS IN THE LAST 3 MONTHS	16 JOB POSTINGS IN THE LAST 3 MONTHS \$11.96 to \$20.38 HOURLY RATE	380 JOB POSTINGS IN THE LAST 3 MONTHS \$14.04 to \$21.00 HOURLY RATE	100 JOB POSTINGS IN THE LAST 3 MONTHS \$10.71 to \$16.34 HOURLY RATE	2 JOB POSTINGS IN THE LAST 3 MONTHS \$11.31 to \$17.01 HOURLY RATE
LESS THAN HIGH SCHOOL 913 JOB POSTINGS INTHE LAST 3 MONTHS	Order Fillers; Bakers 22 JOB POSTINGS IN THE LAST 3 MONTHS \$9.61 to \$14.47 HOURLY RATE	Restaurant Team Members; Servers; Grill, Line and Prep Cooks; Cashiers; Bartenders; Hosts and Hostesses 709 JOB POSTINGS IN THE LAST 3 MONTHS \$8.71 to \$10.54 HOURLY RATE	Housekeepers; Janitors; Valet Attendants 182 JOB POSTINGS IN THE LAST 3 MONTHS \$8.92 to \$12.02 HOURLY RATE	No high-demand jobs at this level within the pathway

SOURCE: Job postings data come from Burning Glass Labor/Insight job postings 10/1/2016 through 12/31/2016, discounted by 20% to account for possible duplication. All other data from EMSI Analyst for 2015-2016. Numbers are not guarantees of job placement.

HEALTH ENTERPRISES & LIFELONG WELLNESS & AGING

Louisville Metropolitan Statistical Area, October - December 2016



SOURCE: Job postings data come from Burning Glass Labor/Insight job postings 10/1/2016 through 12/31/2016, discounted by 20% to account for possible duplication. All other data from EMSI Analyst for 2015-2016. Numbers are not guarantees of job placement.

INFORMATION TECHNOLOGY

Louisville Metropolitan Statistical Area, October - December 2016

875 TOTAL JOB POSTINGS	Q INFORMATION SUPPORT/SERVICES	reparameters contrained reparameters contrain	NETWORK	
BA/BS (4 YRS)	Information Technology Managers; Systems Analysts; Operations Analysts 93 JOB POSTINGS	Software Engineers; Systems Engineers 294 JOB POSTINGS	Network Specialists; Database Administrators; Information Security Analysts; Systems Administrators 208 JOB POSTINGS	Computer Programmers; Graphic Designers 48 JOB POSTINGS
643 JOB POSTINGS IN THE LAST 3 MONTHS	IN THE LAST 3 MONTHS \$31.01 to \$48.71 HOURLY RATE	IN THE LAST 3 MONTHS \$31.05 to \$46.12 HOURLY RATE	IN THE LAST 3 MONTHS \$25.68 to \$46.88 HOURLY RATE	IN THE LAST 3 MONTHS \$19.38 to \$31.18 HOURLY RATE
ASSOCIATE DEGREE (2 YRS) OR	Technical Support Analysts; Information Technology Support Technicians		Computer Network Support Specialists	Web Developers
SOME COLLEGE, NO DEGREE 232 JOB POSTINGS IN THE LAST 3 MONTHS	151 JOB POSTINGS IN THE LAST 3 MONTHS \$13.80 to \$22.04 HOURLY RATE	No high-demand jobs at this level within the pathway	16 JOB POSTINGS IN THE LAST 3 MONTHS \$19.24 to \$29.93 HOURLY RATE	65 JOB POSTINGS IN THE LAST 3 MONTHS \$18.97 to \$28.46 HOURLY RATE
CERTIFICATE OR DIPLOMA (1-2 YRS)	No high-demand jobs at this level within the pathway	No high-demand jobs at this level within the pathway	No high-demand jobs at this level within the pathway	No high-demand jobs at this level within the pathway
HIGH SCHOOL OR GED	No high-demand jobs at this level within the pathway	No high-demand jobs at this level within the pathway	No high-demand jobs at this level within the pathway	No high-demand jobs at this level within the pathway

SOURCE: Job postings data come from Burning Glass Labor/Insight job postings 10/1/2016 through 12/31/2016, discounted by 20% to account for possible duplication. All other data from EMSI Analyst for 2015-2016. Numbers are not guarantees of job placement.

LOGISTICS & SUPPLY CHAIN MANAGEMENT

Louisville Metropolitan Statistical Area, October - December 2016

1,346 TOTAL JOB POSTINGS	III PROCUREMENT (SOURCING/BUYING)	TRANSPORTATION OPERATIONS	WAREHOUSING & DISTRIBUTION
BA/BS (4 YRS) 194 JOB POSTINGS IN THE LAST 3 MONTHS	Purchasing Managers; Logistics Specialists 123 JOB POSTINGS IN THE LAST 3 MONTHS \$26.41 to \$45.50 HOURLY RATE	Sales Managers; Industrial and Aerospace Engineers; Airline Pilots, Copilots, and Flight Engineers 6 JOB POSTINGS IN THE LAST 3 MONTHS \$36.52 to \$59.03 HOURLY RATE	Sales Representatives; Mechanical Engineers 65 JOB POSTINGS IN THE LAST 3 MONTHS \$30.48 to \$52.73 HOURLY RATE
ASSOCIATE DEGREE (2 YRS)	No high-demand jobs at this level within the pathway	No high-demand jobs at this level within the pathway	No high-demand jobs at this level within the pathway
CERTIFICATE OR DIPLOMA (1-2 YRS) 891 JOB POSTINGS IN THE LAST 3 MONTHS	No high-demand jobs at this level within the pathway	Tractor Trailer Truck Drivers; Aircraft Mechanics and Service Technicians 891 JOB POSTINGS IN THE LAST 3 MONTHS \$23.02 to \$41.29 HOURLY RATE	No high-demand jobs at this level within the pathway
HIGH SCHOOL OR GED 261 JOB POSTINGS IN THE LAST 3 MONTHS	Receptionists; File Clerks; Office Clerks; Customs Brokers; Purchasing Assistants; Wholesale Buyers 28 JOB POSTINGS IN THE LAST 3 MONTHS \$11.96 to \$17.72 HOURLY RATE	Delivery Drivers; Import and Export Coordinators; Transportation Managers 149 JOB POSTINGS IN THE LAST 3 MONTHS \$19.70 to \$33.96 HOURLY RATE	Production Supervisors; Warehouse Workers; Inventory Clerks; Warehouse Managers; Forklift Operators 84 JOB POSTINGS IN THE LAST 3 MONTHS \$19.02 to \$31.82 HOURLY RATE

SOURCE: Job postings data come from Burning Glass Labor/Insight job postings 10/1/2016 through 12/31/2016, discounted by 20% to account for possible duplication. All other data from EMSI Analyst for 2015-2016. Numbers are not guarantees of job placement.

CONSTRUCTION

Louisville Metropolitan Statistical Area, October - December 2016

797 TOTAL JOB POSTINGS		PROPERTY MANAGEMENT	FOREAL ESTATE/ LEASING
CERTIFICATE (1-2 YRS) 178 JOB POSTING IN THE LAST 3 MONTHS	Electricians; Plumbers; HVAC and Refrigeration Mechanics 98 JOB POSTINGS IN THE LAST 3 MONTHS \$16.59 to \$27.96 HOURLY RATE	Electronic Equipment Installers and Repairers 6 JOB POSTINGS IN THE LAST 3 MONTHS \$14.29 to \$22.08 HOURLY RATE	Real Estate Agents and Brokers 74 JOB POSTINGS IN THE LAST 3 MONTHS \$14.79 to \$21.18 HOURLY RATE
HIGH SCHOOL OR GED 398 JOB POSTING IN THE LAST 3 MONTHS	Supervisors; Inspectors; Helpers 149 JOB POSTINGS IN THE LAST 3 MONTHS \$16.43 to \$24.02 HOURLY RATE	Repair and Installation Maintenance; Supervisors of Housekeeping and Janitorial Workers 226 JOB POSTINGS IN THE LAST 3 MONTHS \$14.37 to \$21.65 HOURLY RATE	Property Real Estate and Community Association Managers 23 JOB POSTINGS IN THE LAST 3 MONTHS \$18.17 to \$30.21 HOURLY RATE
LESS THAN HIGH SCHOOL 221 JOB POSTING IN THE LAST 3 MONTHS	Construction Laborers; Painters; Drywall Installers; Roofers 43 JOB POSTINGS IN THE LAST 3 MONTHS \$12.97 to \$17.90 HOURLY RATE	Janitors; Housekeeping Cleaners; Landscaping and Groundskeeping Workers 178 JOB POSTINGS IN THE LAST 3 MONTHS \$11.72 to \$16.76 HOURLY RATE	No high-demand jobs at this level within the pathway

SOURCE: Job postings data come from Burning Glass Labor/Insight job postings 10/1/2016 through 12/31/2016, discounted by 20% to account for possible duplication. All other data from EMSI Analyst for 2015-2016. Numbers are not guarantees of job placement.

SOURCES & METHODOLOGY

KentuckianaWorks used data based on online job postings aggregated by Burning Glass Labor/Insight to understand labor market demand for different jobs and skills in the workforce of the 12-county Louisville Metropolitan Statistical Area (MSA). Burning Glass gathers data from multiple online sources, including major job posting sites, and employer-specific job boards. Burning Glass then removes duplicate results. We have discounted the Burning Glass numbers by 20 percent to account for possible duplication. Job postings do not guarantee the existence of an open job. Some industries, such as manufacturing, or occupations, such as welders, may be particularly prone to underrepresentation in online job postings data, meaning the real demand may be higher. Similarly, some employers may post continuous listings for positions they do not intend to fill in the near term. Thus, while Burning Glass provides the best available data, it does not provide a complete representation of the job market.

KentuckianaWorks used Economic Modeling Specialist Intl.'s Analyst tool (EMSI Analyst), for local data on the number of jobs, median and percentile wages, typical-entry level education for jobs, the composition of jobs within industry clusters, occupational age demographics (to gauge possible retirements), and projected 10-year job growth. EMSI Analyst draws data from multiple sources, including the Bureau of Labor Statistics, the Census Bureau's American Community Surveys, the Bureau of Economic Analysis, and their own proprietary models. KentuckianaWorks annualized data for the median annual wage by assuming 2,080 hours of work during a year.

For the living-wage threshold, KentuckianaWorks used the Massachusetts Institute of Technology Living Wage Calculator's 2016 living wage for a family of two adults and two children without childcare in Louisville MSA. That number was \$47,273.

The Top High-Demand and High-Wage fields were developed by creating composite ranking that takes Burning Glass job postings and EMSI Analyst projected growth/possible retirements into account. Possible retirements come from the number of people in a job field who are 55 or older. Both criteria were ranked separately, then the average ranking was used as a composite score. Composite scores were ranked to create the Top 25 list. To be considered high-wage, a field must have a median annual wage of at least \$47,273.



ABOUT KENTUCKIANAWORKS

KentuckianaWorks, an agency of Louisville Metro Government, is the Workforce Development Board for the Greater Louisville region, which consists of Jefferson, Bullitt, Henry, Oldham, Spencer, Shelby and Trimble counties. Funding is primarily provided by the U.S. Department of Labor and the Workforce Innovation and Opportunity Act of 2014, through the Kentucky Education Workforce Development Cabinet.

KentuckianaWorks overseas the region's system of Kentucky Career Centers, partners with other workforce development boards, and publishes workforce-related research and data. The agency also manages a variety of special initiatives, including Code Louisville, the Mayor's SummerWorks program, the Kentucky Health Career Center, the Kentucky Manufacturing Career Center, the Career Calculator, Kentuckiana Builds, Degrees Work, the KentuckianaWorks College Access Center, and more.





